

5 November 2020

**ANALYST- BUSINESS, ECONOMIC & FINANCIAL RESEARCH
ASPIRE IMPACT MISSION INITIATIVES PVT. LTD.**

Aspire Impact (or Aspire), a leading social enterprise in leadership skills and social impact ecosystem development, is seeking to hire an Analyst responsible for Business, Economic & Financial Research, working from home, even after the pandemic recedes.

Background

Aspire was founded in 2007. As a social enterprise focused on Employability and Skills Development, Aspire pioneered Employability Education in India, training over 65,000 unemployed youth in Tier 2/3 cities for new economy jobs. It received many awards and recognitions, including the \$100,000 McNulty Prize from The Aspen Institute, India's Top50 Initiatives from Business Today, Young Turk from CNBC and Education Czar from HT-MINT.

Aspire v3.0

Aspire in its new avatar, will be a leadership skills and ecosystem development initiative for social and environmental impact with 7 products across 3 divisions:

- I. **EDUCATION DIVISION:** inherits two products from Aspire v2.0 which are:
 - a. **LeadershipPro:** Our most successful product to date is the middle-school and senior-school values-based training program, in partnership with GVV at Darden School of Business, University of Virginia
 - b. **AssessPro:** Our online leadership assessments
- II. **IMPACT DIVISION:** has four products, all new pursuits:
 - a. **Executive Education:** Online Impact Specialist & Impact Investment executive education programs to be followed by a Chief Impact Officer Exed Program
 - b. **Impact Assessments:** Conduct impact audits, assessments and certifications for impact enterprises and big business alike
 - c. **Start-Up Support:** Offer online training programs and global network to Indian impact accelerators & incubators; and,
 - d. **Impact Future Project:** Build 10 online sectoral Impact communities, of 25-30 leaders each (250-300 leaders in all), to brainstorm the Impact Future for India
- III. **INVESTMENT DIVISION:** is also a new initiative:
 - a. **Seed Impact Investments:** We have started making small seed investments in impact enterprises

Aspire currently has a small 11-member team supplemented by Interns. We are hiring 2-4 more team members to continue building our start-up team.

Aspire Circle

Aspire had additionally promoted Aspire Circle (www.aspirecircle.org), a not-for-profit initiative in 2014, with a distinguished group of Trustees & Governors, which offers Fellowships to social leaders (CSR Heads, Foundation Heads, Impact Investors, Impact Entrepreneurs, NGO Heads) to become more enlightened leaders. Aspire Circle today has over 176 Fellows across 8 cohorts, including pre-eminent leaders from India's social sector. The 9th cohort will be launched in Q4, 2020. Additionally, Aspire Circle has awarded 3 scholarships annually of INR 1 Lac each for 10 years.

Role & Responsibilities of Analyst- Business, Economic & Financial Research

The Analyst must be mission-minded, self-starter and determined executive. S/he will ideally be between 25-30 years of age, with 2-7 years' experience, and, be prepared for a startup experience. S/he may or may not have any prior Social Impact or

Development sector experience. S/he will receive a market compensation, as per development sector norms.

The key responsibilities of the Business Analyst will include but not be limited to the following:

1. Create Business Plans, Product Plans, Market Strategies, Competition Updates & Progress Reviews for Aspire leadership team, Board and all stakeholders
2. Build Exed curriculums with in-depth case studies for our Impact Specialist Program (ISP) and Impact Investment Program (IIP)
3. Directly manage, research and author documents for sectoral communities at Impact Future Project or IFP
4. Work with Knowledge Partners to ensure complementarity and quality of research / documents for IFP and other initiatives
5. Research & Support OpEds, Articles, Press Materials, White Papers, Books & other Knowledge Collateral required to grow Aspire's leadership as a thought leader
6. Quality Assure, Review and Check products of our RISE Interns who assist with ExEd or IFP knowledge products
7. Updates on Market Intelligence for Newsletters: Help Marketing create regular newsletters with market intelligence and sectoral / policy updates
8. Internal Presentations: Structure, edit and improve internal presentations & documents
9. Build and manage databases for impact enterprises, impact investors, asset owners, and other impact actors, to keep Aspire ahead in Impact science

Qualifications

As a start-up in a new sector, the Analyst should be flexible and adaptable to emerging realities and trends- the above products may change a lot with the market developments. S/he must therefore possess the following qualifications:

- Post Graduate Degree in Business or Social Development
- Minimum of 2 years' experience
- Detail-orientation with ability to produce high-quality research documentation
- Strong English-level communication skills (written and verbal)
- Good understanding of financial statements
- Authentic interest in the social and environmental impact sector
- Established track record of performance

Interested candidates must write to:

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